

John Compton

President, PepsiCo

John Compton is president of PepsiCo, a global food and beverage leader with net revenues of more than \$65 billion and a product portfolio that includes 22 brands that generate more than \$1 billion each in annual retail sales. PepsiCo's main businesses – Quaker, Tropicana, Gatorade, Frito-Lay and Pepsi-Cola – make hundreds of enjoyable foods and beverages that are loved throughout the world.

Compton assumed this role in March 2012 and oversees all of PepsiCo's global category groups (Global Beverages, Global Snacks, Global Nutrition, and Global Sports Nutrition), Global Operations (IT, Global Procurement, Supply Chain and Productivity), Global Marketing and Corporate Strategy. He is responsible for driving breakthrough innovation and brand building while looking for ways to significantly reduce the overall cost structure of the company.

Compton joined PepsiCo in 1983 and has held a variety of leadership positions throughout his career. He was most recently chief executive officer of PepsiCo Americas Foods (PAF), the largest sector of PepsiCo's four business units with \$23 billion in revenues in 2011. In addition, Compton led both PepsiCo's Power of One – Americas Council (comprised of the company's top food and beverage leaders across North, South and Central America) and Global Snacks Group (created to develop, innovate and leverage the company's global snacks portfolio).

Earlier in his career, Compton spent time as chief executive officer, PepsiCo North America and president and chief executive officer, Quaker Tropicana Gatorade. He also worked in Frito-Lay for 22 years in various sales, marketing, operations and general management assignments, including vice chairman and president of Frito-Lay's North American Salty Snacks Division, chief marketing officer and senior vice president, Sales. Compton served on the Board of Directors of the Pepsi-Cola Bottling Group prior to its merger with PepsiCo in 2010.

Compton is based in Purchase, N.Y.

Education:

- Bachelor of Science, (Finance), University of Tennessee, Knoxville, Tenn.

Affiliations, Appointments and Awards:

- Board member, First Horizon National Corporation
- Executive sponsor, PepsiCo Ethnic Advisory Boards and the North American Women's Inclusion Networks
- Award winner, University of Tennessee, Distinguished Alumni (2011)

